

December 2019

9th Annual Meeting - 6-9 October 2019 - Marrakech

*Congratulations to our award winning members...*

**1<sup>st</sup> Place**

**Khai Minh Global Co. Ltd  
Vietnam**



Khai Minh Global Co.  
Ltd  
Vietnam

A very special Thank You to our generous host



**We logistics**



**Cargolution Inc.  
Canada - Montreal & Toronto**

*Thank You to everyone  
that attended our  
unforgettable meeting in  
Marrakech...I hope to see  
you again next time in the  
beautiful location of  
Phuket, Thailand...*

**3rd Place**

**B.P.L GmbH  
Germany**



**BPL GmbH  
Germany**



Welcome to our new members...



United Kingdom

[www.cgconex.com](http://www.cgconex.com)

When aircraft are grounded, every second counts and you need to rely on the expertise of a global logistics partner who will understand your requirements and get you airborne as soon as possible.

The aerospace team at CG Conex understands the challenges around AOG delivery and works with some of the world's most trusted airlines to provide a seamless, door-to-door service for all AOG requirements, from parts weighing less than a kilo to 11 tonnes of engine.

When time is of the essence, our expertise, contacts and close working relationships with manufacturers, logistics partners and airlines is critical. Our specialist AOG team works in partnership with the supply and logistics chain from aircraft parts manufacturers, transport partners, customs and airlines to coordinate the process and dispatch units anywhere in the world within 24 hours.

We understand the implications of a grounded aircraft, and have shaped our AOG service to be one of the most respected in the industry with a reputation for unified, efficient service. From chasing the parts manufacturer to clearing customs, you can rest assured that your AOG shipment is our priority and our real-time tracking service ensures that you are kept informed every step of the way.



SR Technics Winner 2019

The award for Best Logistics Service Supplier went to CG Conex Global Logistics. Jingyuan Sun, Vice President Procurement at SR Technics, explained, "CG Conex provides a unique service to our company, focusing on customer needs and feedback. Besides always going the extra mile, CG Conex combines competitive pricing with service excellence."



We understand your needs, urgency and logistics involved, as far as time critical shipments are concerned, we have demonstrated flexibility, responsibility and reliability to our customers.

Loghan Freight Logistics provides the highest quality service round the clock, we have a special team that ensures continuity of business and immediate delivery right to your door step.

'Tailored to your individual needs, we offer global AOG solutions'.

[www.loghanfreight.com](http://www.loghanfreight.com)

Welcome to our new members...



Peru

[www.southexpress.pe](http://www.southexpress.pe)

**AIR FREIGHT**

Experience and efficiency are the words that define our international Air freight service. We are accredited in the DGAC (Civil Aeronautics General Directorate ) with the purpose of guarantee the complete security in the transportation of your cargo, from and to any airport in the worldwide.

We move international air cargo regardless volumetric weight that the client requires, from any airport in Peru to any destiny. For this we have a network of strategic partners to transfer your cargo from the warehouse to the loading airport.

For more information about our international air freight service, you can contact us at +51 (01) 418-5151 or write us through our contact form.



Over the years, the CTO Group has been significantly involved in the Aerospace supply chain , streamlining the flow of parts, developing relationships with component vendors, and providing comprehensive AOG services.

Major aerospace market segments:

- ✓ Airlines
- ✓ Airframe OEMs
- ✓ Engine OEMs
- ✓ Parts Suppliers
- ✓ Raw Material Suppliers
- ✓ Aircraft's parts Trading Companies



Hong Kong

[www.ctonet.com](http://www.ctonet.com)

**Targeted Location:** Please contact me if you have any recommendations for Taiwan

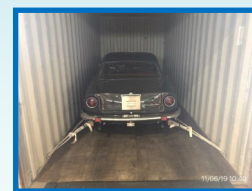
Member News...



Aqua Air recently moved a very rare & very valuable 1966 Lancia Flaminia Super Sport from Italy to a collector in New Zealand.

They have been moving rare & classic cars to & from the world to New Zealand & Melbourne, Australia for many years now.

New Zealand & Melbourne [www.aquaair.co.nz](http://www.aquaair.co.nz)



Hurricane Dorian was the most intense tropical cyclone on record to strike the Bahamas in August, and is regarded as the worst natural disaster in the country's history. It was also one of the most powerful hurricanes recorded in the Atlantic Ocean in terms of 1-minute sustained winds, with these winds peaking at 185 mph.

When news reached the team at Elemar International Forwarding Inc. about the devastation the hurricane had caused in the Bahamas, their first thought was "What can we do to help?" Each employee went home and grabbed whatever they could donate. They filled their van with supplies such as water, paper towel and canned food.

Shipment was then made to the people of the Bahamas



Well done "Team Elemar"

When Daniel told me this story I asked him if I could share it...

It demonstrates your commitment and passion to always go the extra mile!!



USA - Florida [www.eleamar.com](http://www.eleamar.com)

Highlighted Member...

## Nigeria & West Africa

Your AOG Member Vapour Logistics Ltd (UK )and Vapour International Solutions Ltd (Nigeria) are two companies owned and run by Donna Aldridge MD and sole owner.



**Nigeria - 20 Million People / 7th Largest oil producer in the World / Fastest Growing Africa Economy**

We specialise in moving cargo by Air into Nigeria and clearing and delivering to door without hassle and no "stories" on delays. We have employed staff in country and a number of tried and tested agents both at the Airport and the Seaport.

We clear on a DDP basis, using our bulk form M under the Benchmark local system. Our clearing is in three working days of arrival, costs are inclusive and are dependent on the type of goods, value and HS codes.

You can offer a door to door service to any enquiry to Nigeria (from your country of Origin) without having a FORM M. Saving importers time and money – Minimum documents are Commercial invoice / packing list / HS Codes / Value.

A Guide price is Minimum of 250 kgs x £2.50 per kilo inc duty and tax ddp for back to back arrivals consigned to our agent this is for delivery within Lagos City Limits, for Abuja, Port Harcourt or any other area of Nigeria on request

If cargo is out of UK, we can enter into our consolidations and can then accept lower minimum of 50 kgs.

If goods are truly AOG SCREAMERS !! cargo needed out same day then this is possible but at much higher rates. Please understand Nigeria is still a third world Country when we talk of Logistics

Our client list includes DHL EXPRESS Lagos for all movements out of gauge / haz or above 300 kgs per piece – That cannot be flown on the Express Network due to restrictions within the Courier Network, We handle all their cargo into and out of Nigeria this is a Contract that Vapour has in place with DHL EXPRESS for last 6 years.

**We have worked with the following blue-chip accounts and Industries :-**

**BAT , GUINNESS, HEINEKEN, JMG, JUBAILI, PERNOD RICARD, ORIFLAME, PROCTOR AND GAMBLE**

**OIL AND GAS, ADDAX OIL , SAIPEM , SPM , BAKER HUGHES, AMAZON OIL AND GAS, BOURBON OIL, CHEVRON, TOTAL UPSTREAM – 1.4S EXPLOSIVES FROM NORWAY , ALERON SUB SEA, SUBSEA, FMC, LADOL**

**HOTELS: EKO HOTELS, SHERATON HOTELS, WHEATBAKER**

**AIRLINE AND AIRCRAFT PARTS ALLIED AIR – AOG brakes , parts, OVERLAND AIRWAYS - AOG parts**

**MEDVIEW AIRLINES – Moved engines worldwide / Canada / Brazil / Morocco / Singapore INTO and out of Nigeria on repair and return**

**BRISTOWS – Have moved full helicopter by sea from snake island to New Zealand – visuals are on linked in post / rotor blades worldwide / engines . CAVERTON – rotor blades and parts . IOS Helicopters – Lagos – parts**

We can handle Sea freight enquiries for full container loads only, we can do all the processing including raising a form M locally we can clear and deliver to door. All sea freight into Nigeria must be on certified fumigated pallets, must have Soncap and Coo, must have Bonafede invoices and packing lists and HS codes

Nigeria ports are incredibly congested –

We can work with anyone in the AOG NETWORK and deliver a trusted and exemplary service to your clients seamlessly door to door. One rate



**WE MAKE THE MAGIC HAPPEN IN AFRICA** 



**Industry News...****Lufthansa Cargo to upgrade freighter fleet  
with 777s and lose its MD11s**

The German carrier is to upgrade its fleet with two new 777 freighters and withdraw all its MD-11Fs within the next year – a process faster than had been anticipated.

The new aircraft will be delivered next year, to be based in Frankfurt, while the remaining ten MD-11Fs will be withdrawn by the end of next year.

“We are investing in maximum reliability and significantly lower emissions,” said Peter Gerber, chief executive. “The modernisation of our fleet is the biggest contribution we can make to the future in the short term.”

The carrier said the 777 freighters would be able to fly the same volume of cargo with fewer aircraft movements. And the 777 is 20% more efficient than the MD-11Fs and emits less CO<sub>2</sub>.

“Overall, Lufthansa Cargo’s customers will have the same freighter capacity at their disposal at the end of the rollover as they had at the beginning, when 18 MD-11Fs were in operation for Lufthansa’s cargo arm,” added Mr Gerber.

Lufthansa Cargo will also have access to AeroLogic’s four 777Fs.

The Lufthansa Group, which has been forced to cancel 1,300 flights today and tomorrow due to a cabin crew strike, added that it would cut costs at subsidiary Austrian to save €90m by the end of 2021, which would include some 700 to 800 job cuts. It also plans to change the route network at Brussels Airlines and standardise its fleet.

News of the fleet changes came as IATA verified that the cargo market in September remained weak, with freight tonne km down 4.5% year on year, while capacity was up 2.1%.

However slight, though, there was some room for optimism.

IATA said that, “notwithstanding the ongoing weakness in the year-on-year (and year-to-date) growth outcome, removing the regular seasonal volatility in the monthly data gives a different perspective to recent developments. It clearly illustrates the fact that most of the decline in air freight volumes occurred in late 2018 and early 2019, with the downward trend having plateaued since that time.

“If the current trend is continued in the monthly outcomes, the year-on-year growth rate will return to positive territory in the early part of next year.”

But it also pointed to global uncertainties, in particular trade tariffs and continued negative figures in the export orders component of the Purchasing Managers’ Index.

“Trade volumes have been declining in year-on-year terms for the past three months across both advanced and emerging economies, with the latter having been particularly impacted,” it said.

In slightly more upbeat news, Virgin Australia is adding Tokyo-Haneda to its network in March. Marketed by Virgin Atlantic Cargo, the carrier will operate a daily A330 from Brisbane. However, Virgin Australia will be suspending its Hong Kong-Melbourne route in February, owing to soft passenger demand.



End of Year Summary

▶ This year we have welcomed 7 new members to the network. AOG Freight 247 continues to grow at a steady pace, and remains a strong group due to the quality of our members, and their relationships.



CargoWiseOne

This year we formed a technology partnership with



They continue to offer discounted software packages for members. For further information please contact me.

I would like to thank our Executive Council Members for their continued support and time assisting us with the development of the group, it is very much appreciated and invaluable.



Contact Information - Stay connected - When Time Critical Freight Matters ...

Please could you check that your contact information is up to date and correct on the directory, especially your Out of Hours details. I would be glad to update it on your behalf...please contact me [lucy@aogfreight247.com](mailto:lucy@aogfreight247.com)

December 2019

## AOG 10th Year Anniversary...2020

*Our AOG Family continues to grow year on year and the relationships continue to flourish as a result of our time together at our annual meetings...I look forward to seeing you all again in 2020...*



**AOG FREIGHT 247**

**10 YEARS**

**SAVE THE DATE**

**18-21 October 2020**

Hosted by: -

**JET8CARGO**  
Global Cool Chain

*Phuket* Thailand



**distinctservices**

Proud to be managing bespoke global networks for logistics companies



Exceeding your expectations

[www.distinct-services.com](http://www.distinct-services.com)



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